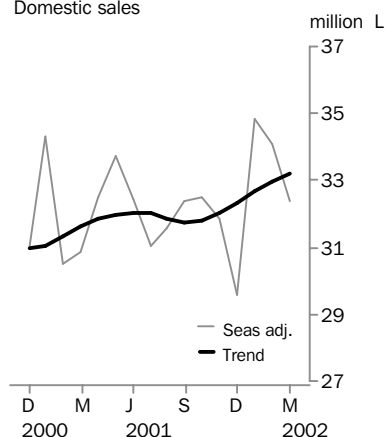


# SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) MON 6 MAY 2002

## Australian produced wine

Domestic sales



## MARCH KEY FIGURES

### TREND ESTIMATES

	Mar 2002 '000 L	% change Feb 2002 to Mar 2002	% change Mar 2001 to Mar 2002
Australian produced wine			
Domestic wine sales	33 178	0.7	4.8
White table wine sales	16 909	-0.5	2.5
Red and rosé table wine sales	11 218	1.0	10.0

### SEASONALLY ADJUSTED

	Mar 2002 '000 L	% change Feb 2002 to Mar 2002	% change Mar 2001 to Mar 2002
Australian produced wine			
Domestic wine sales	32 381	-4.9	4.9
White table wine sales	16 474	-3.3	3.0
Red and rosé table wine sales	11 041	-6.3	10.6

## MARCH KEY POINTS

### TREND ESTIMATES

- The trend series for total domestic sales of Australian produced wine increased in March 2002 to 33.2 million litres. This represents a 0.7% increase on February 2002 and an increase of 4.8% on March 2001.
- Domestic sales of white table wine fell by 0.5% on February 2002 but were 2.5% higher than in March 2001. Domestic sales of red and rosé wine increased by 1.0% on February 2002 and 10.0% on March 2001.

### SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for total domestic sales of Australian produced wine was 32.4 million litres in March 2002, down 4.9% on the previous month.
- Domestic sales of white table wine decreased by 3.3% in the month of March, and sales of red/rosé table wine decreased by 6.3%.

### ORIGINAL ESTIMATES

- In original terms, 32.0 million litres of Australian produced wine was sold domestically during March 2002, up 12.0% on February, and 1.6% on March 2001.
- The total quantity of wine exported for the twelve months ended March 2002 was 393 million litres, 22.1% higher than the corresponding period a year earlier.

- For further information about these and related statistics, contact Daryl Evans on Adelaide 08 8237 7656 or the National Information and Referral Service on 1300 135 070.

## NOTES

### FORTHCOMING ISSUES

#### ISSUE

#### RELEASE DATE

April 2002

3 June 2002

May 2002

3 July 2002

June 2002

5 August 2002

July 2002

3 September 2002

August 2002

3 October 2002

September 2002

4 November 2002

.....

### CHANGES IN THIS ISSUE

There are no changes in this issue.

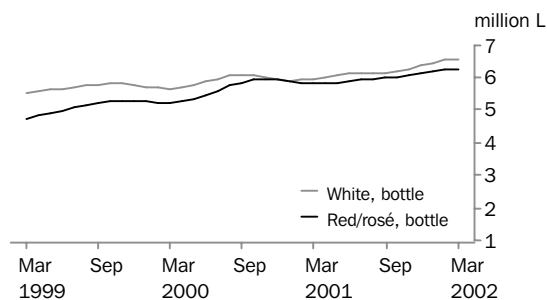
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Dennis Trewin  
Australian Statistician

## DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

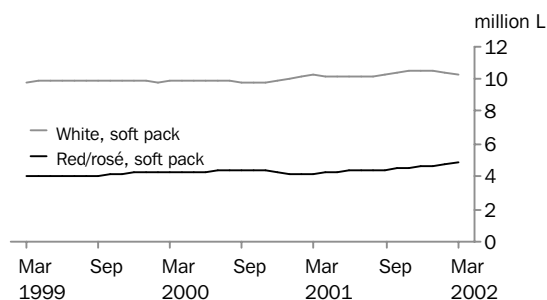
### TABLE WINE, GLASS CONTAINER < 2 LITRES

The trend series for sales of white table wine in glass containers less than 2 litres increased 0.9% on February 2002. This series has increased for fourteen consecutive months, rising 11.4% overall. The corresponding trend series for red and rosé wine increased by 0.4% on February 2002. This series has increased for eleven consecutive months rising 7.8% overall.



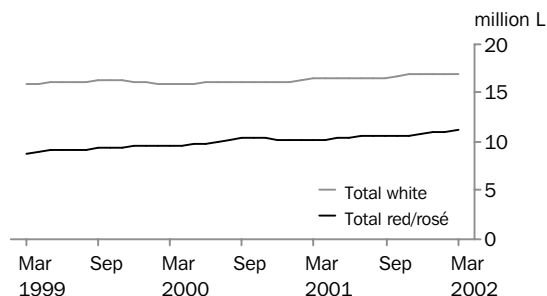
### TABLE WINE, SOFT PACK CONTAINERS

The trend series for sales of white table wine in soft packs decreased for three consecutive months in 2002 but was 0.8% higher than in March 2001. The trend series for sales of red/rosé in soft packs has increased for thirteen consecutive months, by 16.8% overall.



### TOTAL WHITE AND RED/ROSÉ TABLE WINE

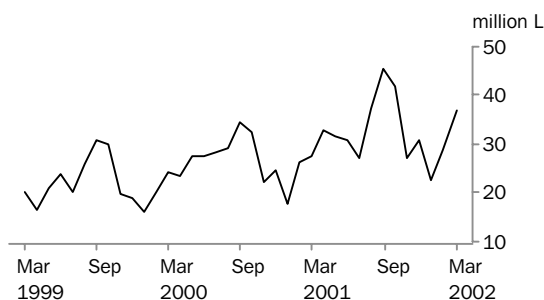
The trend series for total sales of white table wine fell 0.5% over February 2002, but increased 2.5% on March 2001. The trend estimate for total red/rosé wine sales rose 1.0% over February 2002 and 10.0% on March 2001.



# EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

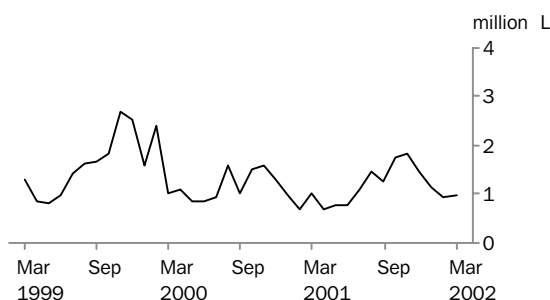
## EXPORTS OF AUSTRALIAN PRODUCED WINE

Original data for March 2002 show exports of 36.8 million litres of Australian produced wine valued at \$182 million. The quantity and value of exports are up 28.0% and 33.3% respectively on the previous month. Compared to March 2001, wine exports have increased by 33.3% in quantity and 19.4% in value. The average value of Australian wine exported in March 2002 was \$4.93 per litre compared to \$5.51 per litre in March 2001.



## WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original data for March shows that 1.0 million litres of wine was imported, an increase of 3.4% on February 2002 but a decrease of 5.5% on March 2001. The average value of wine cleared for home consumption in March 2002 was \$7.09 per litre, up from \$5.74 per litre in March 2001.



## DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

Original data for the March quarter 2002 shows that wine available for consumption in Australia increased by 6.2% on the same quarter in 2001. Domestic sales of Australian produced wine increased by 6.0% and wine imports by 13.6%. Total disposals of Australian produced wine increased by 14.2% over the same period in 2001 with exports rising 23.1%.

	A Domestic sales of Australian produced wine	B Wine imports cleared for home consumption	A + B Wine available for consumption	C Exports of Australian produced wine	A + C Total disposals of Australian produced wine
Period	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1998 -1999</b>	348 349	24 255	372 604	216 149	564 498
<b>1999-2000</b>	369 271	19 607	388 878	284 935	654 206
<b>2000-2001</b>	384 847	12 773	397 620	338 289	723 136
March Qtr 2001	77 209	2 676	79 885	71 634	148 843
March Qtr 2002	81 818	3 041	84 859	88 154	169 972

## DOMESTIC SALES OF TOTAL AUSTRALIAN WINE &amp; TABLE WINE BY CONTAINER TYPE

Period	TABLE-WHITE WINE.....					TABLE-RED AND ROSÉ WINE.....				
	Total wine	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total	
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL										
<b>1998-1999</b>	348 349	63 354	117 954	7 000	188 310	53 713	44 564	811	99 088	
<b>1999-2000</b>	369 271	69 371	118 409	5 260	193 042	63 469	49 806	778	114 053	
<b>2000-2001</b>	384 847	74 123	122 452	3 189	199 763	70 506	53 538	1 517	125 560	
<b>2000-2001</b>										
March	31 446	6 102	11 192	183	17 477	5 363	4 450	77	9 890	
April	28 910	5 510	9 683	339	15 532	5 394	3 936	118	9 447	
May	33 763	5 668	10 318	306	16 292	6 533	5 886	271	12 690	
June	32 213	5 242	9 854	345	15 441	6 689	5 319	302	12 309	
<b>2001-2002</b>										
July	32 741	5 977	9 948	81	16 006	6 697	5 560	30	12 287	
August	32 205	6 134	9 695	99	15 928	6 680	5 081	32	11 794	
September	32 043	6 360	9 942	92	16 394	6 476	4 420	190	11 085	
October	34 782	6 476	11 330	291	18 097	6 151	4 746	111	11 008	
November	41 922	8 961	12 841	156	21 958	7 742	4 955	34	12 732	
December	35 237	7 307	10 950	240	18 497	5 754	4 196	129	10 078	
January	21 392	4 624	7 476	92	12 192	3 263	2 747	14	6 024	
February	28 465	6 127	9 964	85	16 177	5 051	3 930	17	8 998	
March	31 961	6 210	11 085	81	17 376	5 536	5 132	21	10 689	
SEASONALLY ADJUSTED										
<b>2000-2001</b>										
March	30 858	5 831	9 962	n.a.	16 001	5 452	4 369	n.a.	9 980	
April	32 486	6 047	10 219	n.a.	16 798	5 774	4 342	n.a.	10 423	
May	33 727	6 167	10 365	n.a.	16 793	5 920	5 554	n.a.	11 675	
June	32 417	6 065	10 006	n.a.	16 576	6 174	4 456	n.a.	10 787	
<b>2001-2002</b>										
July	31 027	6 227	10 266	n.a.	16 541	5 693	4 449	n.a.	10 183	
August	31 576	6 031	9 555	n.a.	15 695	5 854	4 271	n.a.	10 272	
September	32 374	6 409	10 353	n.a.	16 896	6 271	4 418	n.a.	10 915	
October	32 519	6 046	10 880	n.a.	17 158	5 959	4 727	n.a.	10 795	
November	31 830	6 546	10 517	n.a.	16 952	6 205	4 425	n.a.	10 541	
December	29 592	5 583	10 022	n.a.	16 043	5 746	4 407	n.a.	10 171	
January	34 825	6 821	11 243	n.a.	17 947	6 139	5 527	n.a.	11 597	
February	34 055	7 041	10 090	n.a.	17 041	6 841	4 937	n.a.	11 779	
March	32 381	6 274	10 138	n.a.	16 474	5 968	4 967	n.a.	11 041	
TREND ESTIMATES										
<b>2000-2001</b>										
March	31 646	5 965	10 238	n.a.	16 494	5 829	4 218	n.a.	10 202	
April	31 839	6 015	10 212	n.a.	16 541	5 811	4 273	n.a.	10 265	
May	31 952	6 065	10 149	n.a.	16 531	5 825	4 334	n.a.	10 352	
June	32 043	6 125	10 112	n.a.	16 523	5 881	4 387	n.a.	10 451	
<b>2001-2002</b>										
July	32 001	6 165	10 108	n.a.	16 508	5 949	4 417	n.a.	10 521	
August	31 854	6 168	10 166	n.a.	16 516	5 981	4 428	n.a.	10 534	
September	31 755	6 173	10 285	n.a.	16 598	5 999	4 438	n.a.	10 537	
October	31 814	6 203	10 407	n.a.	16 729	6 024	4 472	n.a.	10 577	
November	32 043	6 270	10 499	n.a.	16 873	6 075	4 529	n.a.	10 673	
December	32 342	6 359	10 523	n.a.	16 965	6 136	4 610	n.a.	10 806	
January	32 656	6 454	10 489	n.a.	16 996	6 192	4 703	n.a.	10 954	
February	32 951	6 543	10 432	n.a.	16 995	6 240	4 801	n.a.	11 103	
March	33 178	6 600	10 318	n.a.	16 909	6 267	4 883	n.a.	11 218	

(a) Prior to July 1998, data was collected for glass containers 1 litre and under. See Explanatory Note 3.

(b) Soft pack containers include all collapsible packs, plastic or otherwise.

(c) Other containers include tankers, cans and rigid containers, including glass 2 litres and over. Prior to July 1998, data was collected for glass containers over 1 litre. See Explanatory Note 3.

## DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L a l
<b>1998-1999</b>	287 398	23 920	20 292	12 325	1 447	2 141	824	905
<b>1999-2000</b>	307 091	22 991	18 220	14 352	3 514	2 352	754	837
<b>2000-2001</b>	325 325	22 185	16 706	13 952	3 292	3 011	372	901
<b>2000-2001</b>								
March	27 367	1 581	1 020	973	265	211	29	81
April	24 980	1 804	866	791	223	219	28	29
May	28 982	2 426	967	858	256	243	31	54
June	27 751	2 274	868	844	223	232	20	79
<b>2001-2002</b>								
July	28 293	2 063	995	889	240	237	25	72
August	27 721	1 829	1 150	992	283	200	30	65
September	27 479	1 716	1 284	1 121	228	189	26	52
October	29 105	1 738	1 934	1 447	326	201	31	70
November	34 690	1 878	2 854	1 853	368	252	27	77
December	28 576	1 694	2 405	1 881	398	254	29	79
January	18 216	1 202	910	604	222	215	23	45
February	25 174	1 237	912	744	209	135	54	45
March	28 065	1 423	1 315	713	239	182	24	37

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) From July 2000, the 'Flavoured wine' category has been changed to include wine cocktails, marsala, aperitif and tonic wines, flavoured wine, de-alcoholised wine and low and reduced alcohol wines. See Explanatory Note 4.

## DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1998-1999</b>	2 792	5 226	465	7 906	7 532	23 920
<b>1999-2000</b>	2 549	5 008	341	7 796	7 293	22 991
<b>2000-2001</b>	2 327	4 674	353	8 160	6 674	22 185
<b>2000-2001</b>						
March	144	279	20	638	500	1 581
April	194	334	22	693	562	1 804
May	290	514	33	908	682	2 426
June	203	421	32	878	740	2 274
<b>2001-2002</b>						
July	168	386	29	913	567	2 063
August	195	407	33	706	487	1 829
September	157	340	29	696	495	1 716
October	180	316	29	670	543	1 738
November	213	474	37	684	471	1 878
December	220	412	33	588	441	1 694
January	147	187	19	401	448	1 202
February	138	211	18	529	341	1 237
March	138	243	24	652	366	1 423

(a) Includes muscat, maderia, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

## IMPORTS CLEARED &amp; EXPORTS OF AUSTRALIAN PRODUCED WINE AND BRANDY

Period	WINE TYPE(a).....						TOTAL WINE.....		BRANDY.....	
	White table	Red/rosé	Total	Fortified	Sparkling	Other	Quantity	Value(c)	Quantity	Value
	'000L	table(b)	table	'000L	'000L	'000L	'000L	\$'000	'000L al	\$'000
IMPORTS(c)(d)										
<b>1998-1999</b>	n.a.	n.a.	20 136	92	2 915	1 113	24 255	102 498	598	7 528
<b>1999-2000</b>	3 795	10 304	14 099	685	3 827	995	19 607	113 868	577	7 328
<b>2000-2001</b>	3 318	4 800	8 118	106	2 913	1 637	12 773	92 211	504	7 575
<b>2000-2001</b>										
January	252	377	629	7	188	145	970	6 445	60	895
February	180	282	462	3	139	77	680	4 817	43	546
March	235	503	738	25	130	134	1 026	5 887	14	365
April	129	341	469	8	72	129	678	4 279	22	373
May	145	289	434	8	97	221	760	5 228	31	535
June	236	266	502	3	171	92	769	6 016	43	615
<b>2001-2002</b>										
July	303	302	605	19	274	206	1 104	8 635	50	703
August	636	414	1 050	15	255	136	1 457	10 387	39	638
September	499	r415	r914	13	203	r137	1 267	10 368	54	711
October	455	r456	r911	43	637	r168	1 759	15 554	65	874
November	513	666	1 179	20	478	171	1 849	15 874	66	978
December	374	455	829	34	362	231	1 456	12 121	51	1 012
January	404	321	725	15	191	202	1 133	7 838	59	920
February	272	299	571	2	225	140	938	7 782	31	669
March	278	379	657	8	221	84	970	6 878	32	507
EXPORTS(e)										
<b>1998-1999</b>	105 348	100 940	206 287	2 244	6 937	681	216 149	1 067 979	24	246
<b>1999-2000</b>	129 586	143 256	272 842	2 287	9 088	717	284 935	1 372 768	19	243
<b>2000-2001</b>	148 273	180 347	328 620	2 032	6 546	1 091	338 289	1 752 082	19	286
<b>2000-2001</b>										
January	7 124	10 224	17 348	116	169	55	17 689	96 917	3	61
February	11 196	14 612	25 808	224	229	74	26 336	136 063	1	17
March	10 333	16 714	27 047	171	325	65	27 609	152 106	1	29
April	13 977	18 188	32 165	159	401	91	32 816	174 896	3	24
May	13 341	17 382	30 723	192	592	64	31 571	165 746	1	8
June	13 241	16 969	30 210	132	462	71	30 875	161 017	2	11
<b>2001-2002</b>										
July	11 856	14 244	26 100	176	655	51	26 982	140 997	2	17
August	16 995	18 940	35 935	268	867	106	37 177	183 703	—	1
September	21 278	22 436	43 713	227	958	558	45 456	216 114	—	4
October	17 800	22 436	40 236	273	1 075	92	41 676	203 657	1	17
November	r12 167	r14 172	r26 340	179	769	35	r27 323	r133 247	1	9
December	12 716	r17 365	30 081	137	439	166	r30 823	r167 541	5	23
January	r9 610	r12 512	r22 122	137	300	20	r22 579	r105 227	—	13
February	r10 717	r17 101	r27 817	r469	r427	48	r28 761	r136 274	1	5
March	14 185	21 767	35 952	205	590	66	36 814	181 670	1	6

r figure or series revised since previous issue

(a) Due to change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

(c) See Explanatory Notes 6 and 7.

(e) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(d) Imports cleared for home consumption, see Explanatory Note 5.

## EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, March 2002

Country/Region	WINE TYPE.....						TOTAL WINE.....	
	White table	Red/rosé table(c)	Total table	Fortified	Sparkling	Other	Quantity	Value(d)
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000
Fiji	12	14	26	—	8	—	34	196
New Zealand	673	646	1 319	11	44	10	1 383	5 257
Vanuatu	14	14	28	—	—	—	28	63
Total Oceania and Antarctica (a)	729	716	1 444	12	54	10	1 521	5 856
Denmark	177	549	726	—	3	—	729	2 432
Germany, Federal Republic of	526	604	1 129	7	2	—	1 139	3 901
Ireland	171	292	463	—	8	—	472	2 434
Netherlands	452	547	999	10	1	—	1 010	4 537
Sweden	258	351	608	—	17	—	625	2 671
United Kingdom	7 095	9 373	16 468	54	400	—	16 923	66 793
Total European Union	8 967	12 294	21 261	72	434	—	21 766	86 479
Norway	55	191	246	—	4	—	250	1 112
Switzerland	179	155	335	—	—	9	344	2 017
Total Europe and the Former USSR (a)	9 227	12 663	21 890	75	438	10	22 412	89 862
Oman	9	9	17	—	—	—	18	33
United Arab Emirates	35	32	66	—	2	—	68	269
Total Middle East and North Africa	52	60	112	—	11	—	123	419
Malaysia	27	72	100	2	1	9	112	753
Singapore	76	189	265	1	2	4	271	2 353
Total Southeast Asia (a)	223	380	604	3	6	13	626	4 400
Hong Kong	53	155	208	—	—	1	210	1 387
Japan	258	289	547	2	13	11	573	3 606
Total Northeast Asia (a)	368	534	902	2	15	12	931	5 859
Canada	412	888	1 300	59	19	—	1 378	8 523
United States of America	3 133	6 485	9 618	54	45	21	9 738	66 039
Total Northern America (a)	3 545	7 373	10 918	112	65	21	11 116	74 563
Total Other Regions (b)	42	42	84	—	2	—	85	710
Total All Countries	14 185	21 767	35 952	205	590	66	36 814	181 670

(a) Includes other countries as detailed in *Standard Australian Classification of Countries* (Cat. no. 1269.0).

(c) Includes 'Other table wine'.

(b) Includes ships' stores.

(d) Free on board value, see Explanatory Note 6.



## EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	<i>Oceania &amp; Antarctica</i>	<i>Europe &amp; the Former USSR</i>	<i>Middle East &amp; North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1998-1999</b>	23 660	133 143	858	4 298	7 664	45 939	587	<b>216 149</b>
<b>1999-2000</b>	22 219	186 398	1 112	4 839	8 208	61 519	639	<b>284 935</b>
<b>2000-2001</b>	22 194	215 079	1 323	6 054	8 104	84 530	1 006	<b>338 289</b>
<b>2000-2001</b>								
January	922	9 947	165	309	669	5 627	50	<b>17 689</b>
February	1 159	16 329	109	771	601	7 245	122	<b>26 336</b>
March	1 474	16 889	129	521	692	7 795	108	<b>27 609</b>
April	1 259	23 570	121	580	545	6 659	82	<b>32 816</b>
May	1 927	20 270	84	400	726	8 092	73	<b>31 571</b>
June	1 998	19 384	170	472	935	7 810	106	<b>30 875</b>
<b>2001-2002</b>								
July	2 028	18 054	101	432	639	5 618	111	<b>26 982</b>
August	2 434	25 620	148	517	983	7 402	72	<b>37 177</b>
September	3 782	30 656	79	532	1 041	9 300	68	<b>45 456</b>
October	3 627	27 353	58	693	859	8 999	85	<b>41 676</b>
November	2 684	15 544	105	724	r858	7 317	91	<b>r27 323</b>
December	1 508	16 212	235	464	642	11 716	45	<b>r30 823</b>
January	r3 089	12 581	95	r399	r585	r5 775	55	<b>r22 579</b>
February	r3 073	r16 761	94	r484	r654	r7 638	r56	<b>r28 761</b>
March	1 521	22 412	123	626	931	11 116	85	<b>36 814</b>

r figure or series revised since previous issue

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

## EXPLANATORY NOTES

### INTRODUCTION

**1** The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

### SCOPE AND COVERAGE

**2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 96% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

**3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

**4** From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

### IMPORTS AND EXPORTS

**5** Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

**6** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

**7** The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

**8** For further information on the compilation of Trade Statistics refer to explanatory notes contained in *International Merchandise Trade, Australia* (Cat. no. 5422.0).

## EXPLANATORY NOTES

### SEASONALLY ADJUSTED AND TREND ESTIMATES

**9** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

**10** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

**11** The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

**12** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

**13** For further information, see *A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

### ACKNOWLEDGMENT

**14** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

### RELATED PUBLICATIONS

**15** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (Cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

**16** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products Australia* (Cat. no. 1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (Cat. no. 1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

### ROUNDING

**17** Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

### SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
L	litres
L al	litres of alcohol
n.a.	not available
n.p.	not available for separate publication (but included in totals where applicable)
r	figure or series revised since previous issue

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